



2007MY- FLEET ONLY

Vehicle Line: TAURUS

Marketing Strategy and Mix Recommendations

Marketing Strategy Key Points:

- SE and SEL series in Sedan
- Safety and Security Package is available on both SE and SEL series
- SE Preferred Equipment Package and the SEL Premium Package are upgrade packages for both series
- Wood steering wheel, shift knob and woodgrain appearance appliqué trim on the center console, door trim and center instrument panel are standard on the SEL

Key Messages:

- Taurus continues to deliver the best value in a mid-sized family car by offering the best combination of safety, performance, comfort, purposeful innovation and quality at an affordable price

Recommended Mix:

	<i>Retail Mix*</i>	
	<i>SE Sedan</i>	<i>SEL Sedan</i>
	85%	15%
Engine Type		
3.0L 2V 6-Cyl. Engine	100%	100%
Key Packages		
SE Preferred Equipment Package	50%	—
SEL Premium Package	—	50%
Safety and Security Package	40%	40%
Key Options		
Audio, AM/FM Stereo w/In-Dash CD	50%	—
Audio, 6-Disc CD Changer	20%	25%
Brakes, Anti-Lock	25%	25%
Mirrors, Heated	20%	20%
Moonroof	35%	35%
Seats, 5-Passenger w/Floor Console	60%	—
Wheels, 5-Spoke Painted Aluminum	20%	—

*Rates above represent full model year retail projections

03/01/06

2007 TAURUS- FLEET ONLY MAJOR PRODUCT CHANGES

OVERVIEW

The 2007 Taurus features minor exterior, interior and safety changes.

DROPPED OPTIONS

- FFV is no longer available

2007 TAURUS ORDER COMBINATIONS

SE Sedan 3.0L 2V V6 4-Speed Automatic

- Body Code: P53
- Order Code: 100A

SEL Sedan 3.0L 2V V6 4-Speed Automatic

- Body Code: P56
- Order Code: 200A

03/01/06 ORDER GUIDE UPDATES

- With the '07 model year Taurus becomes a Fleet only vehicle.

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com or Dealer eStore for the most current information.

★ = New for this model year.

2007 TAURUS – FLEET ONLY MAJOR PRODUCT SUMMARY

The following equipment is standard as indicated. Each series includes the standard equipment of the previous series, except where additions/exceptions are noted:

SE	SEL
<p><u>Powertrain/Functional</u></p> <ul style="list-style-type: none"> • Brakes – power assisted, front disc/rear drum • Drivetrain – front wheel drive • Engine – 3.0L 2V 6-cylinder Vulcan • Transmission – 4-speed automatic <p><u>Exterior</u></p> <ul style="list-style-type: none"> • Mirrors – black electric remote control • Moldings – color keyed bodyside • Remote Keyless Entry System • Wheels – 16" steel wheels w/cover • Windshield wipers – variable intermittent <p><u>Interior</u></p> <ul style="list-style-type: none"> • Air conditioning – manual control • Audio – AM/FM stereo cassette • Floor mats – front & rear • Message center w/trip computer • Power locks & windows • Seats – 6-passenger cloth seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & center seating console • Speed control • Sunvisor w/covered mirrors <p><u>Safety/Security</u></p> <ul style="list-style-type: none"> • Air bags – 2nd generation driver & front passenger • Battery saver feature • Emergency inside trunk release • Illuminated entry • LATCH System (Lower Anchors & Tethers for CHildren) in rear outboard seats • Personal Safety System™ • SecuriLock® / Immobilizer-Anti-Theft System 	<p><i>All SE content, plus:</i></p> <p><u>Exterior</u></p> <ul style="list-style-type: none"> • Mirrors – dual body color, electric remote control w/security approach lamps • Remote Keyless Entry System w/keyless entry keypad • Wheels – 16" 7-spoke machined aluminum wheels <p><u>Interior</u></p> <ul style="list-style-type: none"> • Anti-Theft System (perimeter) • Audio – AM/FM stereo w/single CD • Compass – displayed in message center • Exterior temperature display – displayed in message center • Mirror – electrochromic rearview • Seats <ul style="list-style-type: none"> – 5-Passenger cloth seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & storage console – Power driver seat, 6-way w/manual driver lumbar – 60/40 split-fold rear seat • Sunvisor – illuminated w/vanity mirror • Wood interior trim accents – center stack, instrument panel, steering wheel, gear shift knob & door switch bezels

Please see Standard Equipment pages for more details.

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com or Dealer eStore for the most current information.

★ = New for this model year.

2007 TAURUS – FLEET ONLY STANDARD EQUIPMENT

The following items are standard on every 2007MY TAURUS vehicle:

POWERTRAIN/FUNCTIONAL

- Alternator – 130-amp
- Battery – low maintenance 58-amp
- Brakes – power assisted front disc/rear drum
- Drivetrain – FWD (front wheel drive)
- Engine – 3.0L Vulcan 2V 6-cylinder
- Fuel tank – 18.0 gallon
- Spare tire – convenience mini-size
- Steering – power rack & pinion w/variable assist
- Suspension – independent front & rear
- Tires – P215/60Rx16 A/S
- Transmission – 4-speed automatic transmission
- 100,000 mile tune-up interval

EXTERIOR

- Antenna – fixed whip quarter panel-mounted
- Bumpers – front & rear 5-mph impact absorbing, body color
- Door handles – body color flush-mounted
- Glass – solar tinted complete
- Headlamps – multi-reflector halogen
- Hood – gas-assist & remote release
- Moldings
 - Black rocker panel
 - Flush black around side windows, windshield, backlight
 - Fascias/bodyside moldings – body color front/rear fascias & bodyside protection moldings
- Paint – clearcoat
- Tail lamps – monochromatic w/red turn signals
- Wipers/washers – 2-speed variable intermittent/low/high defroster

INTERIOR

- Air conditioning – manual temperature control, CFC-free
- Air extractors – quarter panel for improved ventilation & door closing
- Ashtray – front
- Carpet – color keyed w/integral driver footrest
- Cigarette lighter
- Clock – electronic digital w/dimming feature, integral w/radio
- Console – door (2) cupholders & enclosed storage bin
- Cupholders – color keyed, integral w/center console
- Floor mats – front & rear
- Glove box
- Grab handles – rear both sides
- Grocery bag hooks – located on scuff plate inside trunk
- Heat – rear seat floor outlets
- Instrument panel – two-tone w/back-lighted cluster, positive shutoff climate control registers, side window demisters & windshield defroster
- Instrumentation – temperature & fuel gauges, electric 120-mph speedometer, low brake fluid alert light, trip odometer, 1 million mile odometer & tachometer, message center
- Integrated control panel – climate controls, radio, rear window defrost

INTERIOR (Continued)

- Lights
 - Courtesy dome switches located on all four doors
 - Delayed-off dome lamp
 - Front door courtesy light, ashtray, luggage compartment
 - Headlamp – illuminated w/chime reminder
 - Light Group – dual beam map & dome lamp (dome lamp only on moonroof equipped vehicles)
 - Low fuel
 - Warning lights – air bags, door ajar, battery, oil pressure, brake, service engine soon & safety belt reminder
- Locks – power door, illuminated controls
- Luggage compartment – low liftover
- Message center w/trip computer functions
- Mirrors – day/night rearview
- Power points – (2) dual 12-volt
- Speed control – steering wheel-mounted illuminated controls
- Steering column – tilt
- Steering wheel – color keyed 4-spoke soft feel w/center horn engagement (SE only)
- Sunvisors – cloth covered w/covered vanity mirrors

SAFETY/SECURITY

- Air bags – second generation driver & front passenger
- Battery Saver – turns off interior lights after 30 minutes
- Belt-Minder® System
- Child safety locks – rear doors
- Chime – safety belt reminder, headlamps-on, door open/key-in-ignition
- Emergency inside trunk release
- Front & rear crumple zones
- Fuel shutoff switch – deactivates fuel pump upon rear impact
- LATCH (Lower Anchors and Tethers for CHildren) System – on rear outboard seat locations
- Personal Safety System™
 - Dual stage driver & right front passenger air bags
 - Driver seat position sensor
 - Electronic crash severity sensor
 - Front outboard safety belt usage sensor
 - Front passenger seat weight sensor
 - Front outboard safety belt pretensioners
 - Front outboard safety belt energy management retractors
 - Passenger air bag disable indicator
 - Personal Safety System Restraint Control Module
- Remote keyless entry w/(2) key fobs
- Safety belt pretensioners & height adjustable D-rings – driver & front passenger seats
- SecuriLock® Passive Anti-Theft System
- Side door intrusion beams – high strength

The following features are standard on select all-new 2007MY TAURUS vehicles:

KEY EXTERIOR FEATURES	SE Sedan	SEL Sedan
Mirrors		
Black electric remote control	•	
Dual body color, electric remote control w/security approach lamps		•
Wheels		
16" wheels w/deluxe wheel covers	•	
16" 7-spoke machined aluminum		•

★ = New for this model year.
• = Available

2007 TAURUS – FLEET ONLY STANDARD EQUIPMENT

KEY INTERIOR FEATURES	SE Sedan	SEL Sedan
Audio		
Compass – displayed in message center		•
Electronic AM/FM stereo cassette w/4-speakers	•	
Electronic AM/FM stereo, single in-dash CD w/4-speakers		•
Exterior temperature display		•
Mirror		
Electrochromic rearview		•
Seats		
6-Passenger seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & center seating console	•	
5-Passenger seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & center seating console		•
60/40 split-fold rear seat		•
Power driver seat, 6-way manual driver lumbar		•
Sunvisors		
Illuminated sunvisor w/vanity mirror		•
Wood interior trim & accents		
Center stack, instrument panel, steering wheel, gear shift knob & door switch bezels		•
SAFETY/SECURITY		
Perimeter Anti-Theft System		•
Remote keyless entry keypad		•
Security approach lamps		•

★ = New for this model year.

• = Available

2007 TAURUS – FLEET ONLY FUNCTIONAL EQUIPMENT

AXLE AVAILABILITY

Axle Ratio = 3.96

WHEEL AVAILABILITY



16" Steel Wheel with Deluxe Wheel
Cover
Std. on SE



16" 5-Spoke Painted Aluminum Wheel
Opt. on SE (64M)



16" 7-Spoke Machined Aluminum Wheel
Std. on SEL

★ = New for this model year.

03/01/06

2007 TAURUS – FLEET ONLY OPTIONAL EQUIPMENT

		SE Sedan	SEL Sedan
DRIVE TYPE			
Front Wheel Drive (FWD)	Body Code	P53	P56
	Order Code	100A	200A
POWERTRAIN/FUNCTIONAL			
3.0L 2V 6-Cyl. Gas Engine (avail. in all 50 states)		S	S
WHEELS			
16" 5-Spoke Painted Aluminum	64M	O	—
KEY INTERIOR OPTIONS			
Audio:			
AM/FM Stereo w/In-Dash CD	585	O	S
AM/FM Stereo w/6-Disc CD Changer & In-Dash Cassette (NA w/585 In-Dash CD)	919	—	O
Mach Audio (req. 6-disc CD or SEL Premium)	916	—	O
Seats:			
5-Passenger Cloth Seating Surfaces w/Floor Shift	186	O	S
Leather Seating Surfaces (req. 186 5-Passenger Seats on SE, incl. 60/40 split-fold rear seat)	N/L	O	O
GROUP & PACKAGES (see Packaged Options/Emissions page for pkg. content)			
SE Preferred Equipment Package	90A	O	—
SEL Premium Package	96P	—	O
Safety & Security Package	53P	O	O
OTHER OPTIONS			
Brakes – Anti-Locking	552	O	O
Leather-Wrapped Steering Wheel	524	O	—
Mirrors – Heated w/Security Approach Lamps (Security Approach Lamps std. on SEL)	54H	O	O
Moonroof – Power	13B	O	O
Side Impact Air Bags	15B	O	O
Traction Control (req. 552 Anti-Lock Brakes)	553	O	O
FLEET ONLY OPTIONS (w/valid FIN code)			
Daytime Running Lights	942	F	F
Engine Block Heater	41H	F	F
Fleet SE Value Package (see Packaged Options/Emissions page for pkg. content)	90F	F	—
Leather-Wrapped Steering Wheel & Vinyl Floor Shifter on SEL	524	—	F
Rear Spoiler Delete (avail. w/90A SE Preferred Equipment Pkg. & 96P SEL Premium Pkg.)	47D	F	F
Remote Keyless Entry Delete (NA w/54H Mirrors)	14D	F	—
Seats:			
6-Passenger Cloth Seating Surfaces (incl. wood steering wheel on SEL; wood shift knob is deleted)	184	S	F
Leather Seating Surfaces, 6-Passenger (incl. wood steering wheel on SEL; wood shift knob is deleted)	N/L	—	F
Tire – Conventional Spare Tire & Wheel	508	F	F

★ = New for this model year.

S = Standard, O = Optional, P = Packaged Option,
F = Fleet Option w/valid FIN code

Ford Division

03/01/06

2007 TAURUS – FLEET ONLY COLOR & TRIM AVAILABILITY

		INTERIOR COLOR		
		Medium/Dark Flint	Medium/Dark Pebble	Ebony Black
SE Sedan	5-Passenger or 6-Passenger Cloth Seats 5-Passenger Leather Seating Surfaces ¹	K2 N2	KH NH	KW LW
SEL Sedan	5-Passenger or 6-Passenger Cloth Seats ² 5 or 6-Passenger Two-Tone Leather Seating Surfaces ^{1,2}	K2 L2	KH LH	KW LW ³
EXTERIOR COLOR		CODE	AVAILABILITY	
ALL MODELS				
Arizona Beige Clearcoat Metallic	AQ		•	
Gold Ash Clearcoat Metallic	C2		•	
Light Tundra Clearcoat Metallic	DV	•	•	•
Merlot Clearcoat Metallic	FX	•	•	
Windveil Blue Clearcoat Metallic	P3	•	•	•
Tungsten Clearcoat Metallic	T8	•		
Silver Frost Clearcoat Metallic	TS	•		•
Black Clearcoat	UA	•	•	•
Vibrant White Clearcoat	WT	•	•	•

¹ All leather seating surfaces include 60/40 split-fold rear seat.

² 6-Passenger seating (cloth or leather on SEL is a Fleet only option.

³ Ebony Black leather seating surfaces are not available in two-tone.

★ = New for this model year.

• = Available

2007 TAURUS – FLEET ONLY PACKAGED OPTIONS/EMISSIONS

RETAIL/FLEET PACKAGES

SE PREFERRED EQUIPMENT PACKAGE (90A)

Availability:

- Optional on SE Sedan (100A)

Includes:

- 5-Spoke aluminum wheel
- 60/40 Split-folding rear seat
- Power driver seat with lumbar
- Rear spoiler

NOTE: Fleet must order 47D to delete rear spoiler from SE Preferred Equipment Package.

SEL PREMIUM PACKAGE (96P)

Availability:

- Optional on SEL Sedan (200A)

Includes:

- 6-Disc changer (includes AM/FM cassette)
- Automatic headlamps
- Electronic Automatic Temperature Control (EATC)
- HomeLink® garage door opener
- Leather seating surfaces
- Power passenger seat
- Rear spoiler

NOTE: Fleet must order 47D to delete rear spoiler from SEL Premium Package.

SAFETY/SECURITY PACKAGE (53P)

Availability:

- Optional on all series

Includes:

- Anti-locking brakes
- Side impact air bags
- Traction control

FLEET PACKAGES (Available with valid FIN code)

FLEET SE VALUE PACKAGE (90F)

Availability:

- Available with either 5 or 6-passenger seating
- Optional on SE Sedan (100A)

Includes:

- Power driver seat with lumbar
- 60/40 Split-folding seat

MISCELLANEOUS

COV Required 79V
Priced DORA C09

CALIFORNIA EMISSIONS STATES/***CROSS-BORDER STATES

CALIFORNIA EMISSIONS SYSTEM..... 422
Required on units for California, Maine, Massachusetts, New York, and Vermont registration. Optional for Cross-Border States.***

CALIFORNIA EMISSIONS SYSTEM NOT REQUIRED 423

Control code for units either shipped to California Emissions States dealers or ordered by California Emissions States dealers for registration in non-California States locations. **Note:** In Maine and Vermont, dealers cannot order vehicles for customers in non-California Emission State locations (except Public Service/Emergency Vehicles – 936)

CALIFORNIA PUBLIC SERVICE/EMERGENCY VEHICLE EXCEPTION..... 936

Only available on units sold to authorized governmental units and privately-owned ambulance companies. Must also use Code 423 when ordering.

NON-CALIFORNIA/NON-CROSS-BORDER STATES DEALER ORDER FOR CALIFORNIA STATES REGISTRATION..... 93N

Required on all units ordered by dealers for California Emissions States registrations when the vehicles are being delivered to non-California Emissions, non-Cross-Border States locations. Also requires 422 California Emissions System.

***CROSS-BORDER STATES

Cross-Border States are Arizona, Connecticut, Nevada, New Hampshire, New Jersey, Oregon, Pennsylvania, and Rhode Island.

ENGINE BLOCK HEATER

Standard and only available in AK, MN, ND, SD, MT, WI and WY states. Other states available via FCSD.. 41H

NOTE: Fleet Only – Engine block heater optional in all states with valid FIN code.

★ = New for this model year.

2007 TAURUS – FLEET ONLY POWERTRAIN/DIMENSIONS

FUEL ECONOMY

ENGINE DISPL.	TRANSMISSION	50 STATES			
		F.E. LABEL ADJUSTED		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINED
		CITY	HIGHWAY		
FWD					
3.0L 2V Vulcan (gasoline)	4-Speed Automatic	TBD	TBD	TBD	TBD

ENGINE HORSEPOWER AND TORQUE RATINGS

ENGINE DISPL.	TRANSMISSION	NOMINAL COMPRESSION RATIO	50 STATES	
			HORSEPOWER	TORQUE
			H.P. @ RPM	FT. LB. @ RPM
ALL				
3.0L 2V Vulcan (gasoline)	4-Speed Automatic	9.7:1	153 @ 4900	185 @ 3950

DIMENSIONS*

INTERIOR DIMENSIONS	Measurements Sedan
Head Room (inches)	
1 st Row	40.0
2 nd Row	38.1
Shoulder Room (inches)	
1 st Row	57.3
2 nd Row	56.6
Leg Room Maximum Extension (inches)	
1 st Row	42.2
2 nd Row	38.9
Total Passenger Volume (cu.-ft.)	
Combined	104.4
Luggage Capacity Rear Seats (cu.-ft.)	
Cargo Volume	17.0
Lift-over Height	26.0
EXTERIOR DIMENSIONS (inches)	
Wheelbase	108.5
Overall Length	197.6
Overall Width	73.0
Overall Height	56.1

*All dimensions are preliminary figures